

Why Connection + HP?

Every Technology Decision You Make Made Easy



Connection brings clarity, confidence, and proven expertise to every technology decision your organization makes by helping you turn complex IT challenges into smarter, more successful outcomes. Through our long-standing partnership with HP, we deliver trusted solutions that empower modern teams, simplify transformation, and create secure workspaces built for what's next. Connection has also been recognized as an HP Amplify Impact FY26 Sustainability Sales Leader Partner, the first HP partner in the U.S. to earn this designation in 2026.

Every technology decision carries weight. That's where Connection and HP deliver clear value. Together, we give organizations access to a future-ready portfolio of trusted solutions designed to support today's workforce, simplify IT decisions, and help maximize every technology investment.

Together, Connection and HP give customers more than industry-leading technology—we provide a partnership designed to help your business move forward.

Connection at a Glance

- 82 Net Promoter Score (NPS)
- 26 dedicated HP, Inc. team members across the organization
- HP, Inc. Power Partner with 22 HP certifications
- 750+ Account Managers
- 710+ engineering services and technical staff

Master Your IT Lifecycle Start to Finish

Built from the ground up to simplify your technology lifecycle, Connection's Technology Integration and Distribution Center (TIDC) offers everything you need to integrate technology into your organization seamlessly and affordably. Optimize your end-user experience with custom configuration services, convenient deployment options, and advanced inventory planning and rollout management—all backed by exceptional customer service and support.



TIDC at a Glance

- 300,000 sq-ft facility
- ISO 9001:2015 certified and SOC 2 Type II compliant
- 725,000 units configured per year
- On-time order fulfillment: >98% / 48 Hours
- Inventory accuracy of 99.99%
- 1.4M shipments a year

Select services include:

- Zero-touch deployment
- Configuration and remote management
- Inventory rollout and asset management
- Asset tagging and data capture
- Ready-to-deploy solutions for enterprise, retail, healthcare, and manufacturing

FUTUREPROOF WITH HP



Sustainability

- In 2025, 31% of plastic in HP devices was recycled content. HP used 54,210 tonnes of postconsumer recycled content plastic, and since 2016 have developed local ocean-bound plastic supply chains—using 3,290 tonnes of recovered plastic in their hardware.
- In 2025, 47% of the 814,000 tonnes of materials used in HP products and packaging came from reused, recycled, or renewable sources, and 96% of HP home and office printers, desktops, notebooks, displays, and workstations shipped to customers contained recycled content.
- By diverting electronic waste from landfill and recycling it, HP aims to support circularity and resilient economies. Since 2016, HP has recycled 1.21 million tonnes of hardware and supplies.
- HP has reduced single-use plastic packaging by 72%, from an average of 221 grams/unit in 2018 to 61 grams/unit in 2025.



Security

- The world’s most secure and manageable PCs and printers
- A full-stack approach; HP Wolf Security builds security layer by layer, from motherboard hardware and firmware, through the OS, to application execution
- Hardware-enforced Endpoint Isolation to defeat malware and phishing attacks
- Continuous cybersecurity research with dedicated labs



Services

- U.S. Based Warranty Support for all Elite products
- Easily manage employee devices and experiences throughout the technology lifecycle with the HP Workforce Experience Platform (WXP). WXP is the AI-powered digital ecosystem that brings together all of HP’s software and services capabilities into one cloud-based workforce experience management platform for all your organization’s endpoint devices
- A full suite of managed print services from automatic toner replenishment to a fully managed print fleet



Product Portfolio

- Full portfolio of PCs, printers, and peripherals to maximize results and efficiency
- HP leads the industry with the largest and most comprehensive lineup of AI PCs, giving customers unmatched choice across AMD, Intel, and Qualcomm platforms.
- HP AI Companion is preloaded on Next Gen AI PCs, enabling file analysis, summaries, intelligent assistance, and secure on-device AI workflows.
- HP LaserJet Printers are designed for SMB, Enterprise, and Public Sector customers seeking fast printing, seamless digitization, easy management, and unmatched security.
- HP Poly outfits office and personal spaces so everyone can look and sound their best. Foster greater employee satisfaction and transform customer interactions with inclusive technology such as people-focused video and distraction-free audio.

For more information about the comprehensive services Connection offers, contact your Account Team today.



Business Solutions
1.800.800.0014

Enterprise Solutions
1.800.369.1047

Public Sector Solutions
1.800.800.0019

www.connection.com/HP