

AI Is Moving Fast

Value Belongs to Those Who Execute

Microsoft Copilot and AI agents are colliding with labor shortages, rising expectations, and operational pressure. Organizations need more than licenses, they need an outcome-driven approach to AI readiness, implementation, and adoption.

These forces are creating urgency, risk, and opportunity for all.



From AI Assistance to Agentic Execution

Agents are becoming central to realizing AI ROI, 82% of leaders expect to use digital labor to expand workforce capacity in the next 12–18 months.

- **Revenue Growth:**
Faster execution, better customer experiences
- **Cost Reduction:**
Scale capacity without adding headcount
- **Quality and Compliance:**
Fewer errors, better decisions, stronger governance

INDUSTRY PRESSURE

- Leadership asking: “What’s our AI plan?”
- Labor shortages and skill gaps
- Demand for productivity and efficiency
- Increased security, compliance, and governance expectations

EXPLOSION OF AI CAPABILITIES

- Generative and Agentic AI ambitions
- AI to automate workflows, not just assist
- AI that reasons across documents, systems, and data
- New capabilities arriving faster than organizations can absorb them

Why Connection?

We Help Customers Move Fast with AI, without Creating Risk

Customers need a single partner who can advise, activate, secure, adopt, and scale Microsoft Copilot, Microsoft Studio, and AI agents with confidence.

- **Microsoft Center of Excellence:** 35+ years supporting Microsoft technologies, with 100+ dedicated specialists
- **CNXN Helix™ Center for Applied AI and Robotics:** Strategic guidance plus hands-on delivery to turn AI ambition into outcomes
- **End-to-end Accountability:** From strategy and readiness to adoption, governance, and enterprise scale

A Comprehensive Approach to Microsoft Copilot and Agents

Our services are designed as a **progressive architecture** to start where you are and scale when you're ready.



Identity



Data



Governance



Talk to your Connection Account Team to learn how Microsoft Copilot and AI agents can help you recover value, reduce risk, and support your sustainability goals.

1.800.998.0067 ■ www.connection.com/services