

DELLTechnologies

Inspire innovation, transform learning.

Technology Solutions for Higher Education
Students, Faculty and Administrators



Higher Education use cases



Collaborative Learning

PAGE 3

Provide unprecedented opportunities for students and faculty to meet, collaborate on projects, and exchange ideas — both in the classroom and around campus.



Computer Labs

PAGE 4

Whether for general use or to gain access to software and applications that put students at the forefront of learning, computer labs provide access to critical resources.



Faculty And Staff

PAGE 5

When faculty is equipped with the right devices, work is more efficient, time is better-managed, and day-to-day productivity is optimized.



Students

PAGE 6

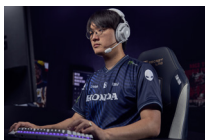
Students must be equipped with robust mobile technology that is powerful, durable and affordable.



Vocational, Outdoor And Field Studies

PAGE 7

Give students an opportunity to apply their skills and knowledge in real-world environments and engage in hands-on learning.



Esports and Gaming

PAGE 8

From competition to production to game design, Dell Technologies delivers end-to-end esports solutions to help students get in the game.



Powering Learning with AI

PAGE 9

Enhance collaborative learning, faculty research and accessibility with Dell AI PCs.

Solutions for Collaborative Learning

Revolutionize learning with powerful tools that allow students and faculty to meet and collaborate.



The Dell Pro 75 Plus 4K Touch Monitor encourages active learning and is ideal for students to practice collaboration, problem-solving, and teamwork. Take the display to wherever learning is taking place with an easily movable cart that is also height-adjustable to suit students of any height or with limited mobility.

Integrate an OptiPlex 7000 XE Micro Form Factor PC* at the back of the monitor for an all-in-one solution that simplifies access to WiFi and applications.

*Sold separately

Dell Recommended Solution

- A Dell Pro 75 Plus 4K Touch Monitor - P7525QT
- B OptiPlex 7000 XE Micro*
- C Logitech Room Solutions* (Logitech Tap Room Touch Controller, Logitech Meetup2 Conference Cam, Logitech Rally Bar, Logitech Rally Mic Pod)
- D Large Fusion® Manual Height Adjustable Mobile AV Cart - LPAUB or Large Fusion® Fixed Wall Display Mount - LSA1U*

* Not pictured

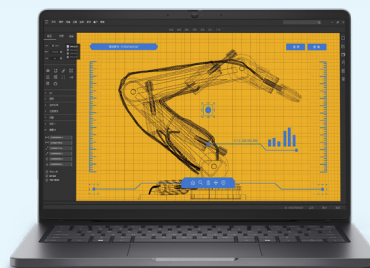
Additional accessories and options

- E Dell Pro 14 Laptop
- F Dell Pro 14-16 Plus EcoLoop Backpack

A



E



F



Some options may not be available in all regions.

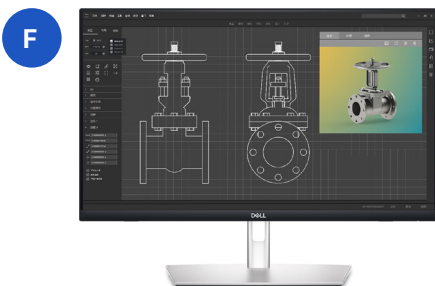
Solutions for Computer Labs

Computer labs ensure all students have equitable access to robust technology and applications, allowing students to excel in all areas and disciplines.

The versatile Dell Pro Slim is an ideal solution for any computer lab. Fully expandable, it allows administrators to customize the setup to adjust to students' needs. Upgrade to a Precision desktop and touch-enabled monitor for more complex applications that support students in STEAM environments.

Dell Recommended Solution

- A Dell Pro Slim or Dell Pro Slim Plus
- B Dell Pro 24 Plus Monitor - P2425H
- C Dell Pro Slim All-in-One Stand - OSS25
- D Dell Pro Plus Keyboard and Mouse - KM7321W



Additional accessories and options

- E Precision 5860 Tower Series Workstation
Mid- size tower that provides scalable performance and simplistic serviceability. Features up to Xeon 225W processor (2) 300W pro graphics, 56TB of storage (RAID capable), and 2TB of memory.
- F Dell Pro 24 Plus Touch USB-C Hub Monitor - P2424HT

Alternate solution for accessing virtual workspaces

OptiPlex 3000 Thin Client , Dell Pro All-in-One or Dell Pro 14 configured with Dell ThinOS or Windows 11 IoT Enterprise.*
Get the centralized control and security inherent to Dell thin clients and secure access to cloud-based applications and virtual workspaces.

* not pictured

Solutions for Faculty and Staff

No matter where work takes you – from building to building, classroom to classroom, or campus to home, find the right solution that allows your office to be anywhere, anytime.



Work wherever the day takes you with the Dell Pro 13/14/16 Plus laptop, with varying size options for added versatility. Enjoy seamless connectivity with up to Wi-Fi 7 wireless card options¹ and enhanced performance and efficiency with options for built-in AI, including Copilot+. With improved thermal solutions that are up to 30% quieter than previous generations² and exceptional battery life, mobile productivity has never been easier.



A

Dell Recommended Solution

- A Dell Pro 13/14/16 Plus
- B Dell Bluetooth® Travel Mouse – MS700
- C Dell Pro Premium Active Pen – PN7522W

B



C



Additional accessories and options

- D Dell Pro 14 Plus Portable Monitor - P1425
- E Dell Pro Plus Wireless ANC Headset - WL5024
- F Dell Pro Thunderbolt™ 4 Smart Dock - SD25TB4
- G Dell Pro Plus Wireless Speakerphone - SL525
- H Dell Pro 14-16 Premium EcoLoop Slim Backpack – CP7625S*

D



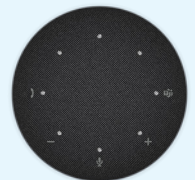
E



F



G



*Not pictured

Some options may not be available in all regions

¹Wi-Fi7/6e which has the 6GHz band requires Windows 11 Operating system and compatible router. Router requires a separate purchase. Wi-Fi 7/6E (6GHz) connectivity is only available in select locations. Check availability with your service provider. The Wi-Fi 7 card will operate on Wi-Fi 6E/6 speeds when Wi-Fi 7 is unavailable. Drivers for Wi-Fi 7 will be available mid-2024 (Win11 24H2 update). Dates are subject to change without notice. Ubuntu OS will not support Wi-Fi7 and will operate on Wi-Fi 6/6E speeds when configured for Wi-Fi7.

²Based on Dell internal testing, November 2024. The claim applies for Dell Pro Plus configurations with Intel® Core™ Ultra 200U series processors or Intel® Core™ processors

Solutions for Students

Study and learn from anywhere with the right solution for students needing mobile devices for productivity wherever they work; including classrooms, libraries, coffee shops, study rooms, dorms, off campus apartments, and more.



Dell Recommended Solution

For students who don't need IT manageability but still want impressive performance, the sleek Dell 14 Plus 2-in-1 offers stunning performance that powers the newest AI experiences, and up to 24 hours of battery life for marathon study sessions. Select the 2-in-1 for seamless transitions between laptop mode for typing papers or tablet mode for taking notes and reading study materials.

For a larger screen option, choose the Dell 16 Plus 2-in-1 for immersive productivity in a 16-inch screen.

A Dell 14 Plus 2-in-1 or Dell 16 Plus 2-in-1*

B Dell Pro Premium Active Pen - PN7522W

C Dell Pro 24 Plus Touch USB-C Hub Monitor - P2424HT



Additional accessories and options

- D** Dell Pro Wireless Headset - WL3024
- E** Dell 7-in-1 USB-C Multiport Adapter DA310*
- F** Dell Bluetooth® Travel Mouse - MS700
- G** Dell Pro 14-16 Premium EcoLoop Slim Backpack – CP7625S*

*Not pictured
Some options may not be available in all regions

Solutions for Vocational, Outdoor and Field Studies

Using highly durable technology that thrives in the harshest of conditions, students can fully engage in their field of study. Faculty and on-campus police can benefit from robust tools and sturdy technology.



Dell Recommended Solution

Dell Latitude Rugged Extreme tablet, with its durable chassis and direct sunlight-readable screen makes it easy for students, faculty and administrators to work on the go, in any environment, under any condition.

- A Dell 7230 Rugged Extreme Tablet
- B Detachable Keyboard
- C Rugged Active Pen



Additional accessories and options

- D Rugged Tablet Dock*
- E Carrying accessories like rigid handle, flexible handle and shoulder strap
- F Dell Mobile Battery Charger



* Not pictured
Some options may not be available in all regions

Solutions for Esports and Gaming

Turn students' passion for esports and gaming into a career.



Dell Recommended Solution - Alienware

Alienware solutions provide the technology to support all aspects of your program.

- A** Alienware Aurora desktop or Alienware Area-51 desktop*
- B** Alienware Pro Wireless Gaming Keyboard
- C** Alienware Pro Wireless Gaming Mouse
- D** Alienware 25 320Hz Gaming Monitor - AW2525HM



Additional accessories and options

- E** Alienware Pro Wireless Gaming Headset

For multi-purpose solutions (such as gaming and creative/design applications in the classroom) consider a Dell Pro Max Tower T2.

* Not pictured
Some options may not be available in all regions



Powering innovative learning experiences with AI

COLLABORATIVE LEARNING

AI Powered Group Projects

International students can easily collaborate with other multilingual students in group projects, with real-time language translation and transcription helping them focus on their academic work, rather than struggling with language barriers

Tech Stack

AI PC Dell 16

AI Solution Live Captions (Copilot+ PC Features)

FACULTY RESEARCH

Accelerating Discoveries

Researchers can accelerate complex data processing and quickly identify patterns, anomalies, and correlations in large datasets with High Performance AI PCs, used in fields like genomics, climate science, and medical research.

Tech Stack

AI PC Dell Pro Max 16

AI Solution MATLAB, TensorFlow

ACCESSIBILITY

Supporting Students with Disabilities

Enhance digital experiences in libraries and computer labs by enabling students with disabilities to interact with devices using voice commands or head motions, allowing independent navigation of digital learning tools and educational resources

Tech Stack

AI PC Dell Pro 13/14 Premium

AI Solution Cephable

Dell Education Solutions

Dell Technologies ProSupport for PCs

Work happens everywhere, all the time. And school IT teams don't need to just keep up, they need to stay ahead. With our advanced telemetry and AI, schools can remotely manage the health of their Dell fleet, anticipate, and resolve issues and automate PC updates. Smarter support with ProSupport Suite for PCs. Keep your students and faculty members happy and productive.

Dell Technologies Financial Services

Balancing educational budgets can be challenging, especially when upgrading to newer infrastructure and technologies across multiple classrooms and students. We provide flexible payment solutions with options for zero up-front costs and low monthly payments that allow you to align and scale cost of IT with your budget availability.

Simplify IT

Our most secure¹ and most manageable² commercial PCs make IT management a breeze

World's Most Secure Commercial PCs¹

According to Principled Technologies, no PC manufacturer offers the BIOS-level visibility Dell does.

A Principled Technologies report: In-depth research. Real-world value.

A comparison of security features in Dell, HP, and Lenovo PC systems

Approach

Dell™ commissioned Principled Technologies to investigate 10 security features in the PC security and system management space:

- Support for monitoring solutions
- BIOS security and protection features
 - Platform integrity validation
 - Device integrity validation via off-site measurements
 - Component integrity validation for Intel® Management Engine (ME) via off-site measurements
- BIOS image capture for analysis
- Built-in hardware cache for monitoring BIOS changes with security information and event management (SIEM) integration
- Microsoft Intune management
 - BIOS setting management integrations for Intune
 - BIOS access management security enhancements for Intune

SECURITY

Improve fleet-wide security with multiple layers of defense.

Reduce the attack surface and enhance long-term cyber resilience with [Dell Trusted Workspace](#)



Be secure from first boot with rigorous supply chain controls.



Maintain BIOS integrity with deep, firmware-level visibility.



Protect end-user identity from malware that looks to steal credentials.



Enrich OS-level data with PC telemetry to speed detection, response and remediation.



Layer on advanced threat protection from our ecosystem of best-of-breed software partners.

MANAGEABILITY

Best-in-class PCs and peripherals management – only from Dell.

With [Dell Management Portal](#), you can manage Dell PCs, over the cloud, in conjunction with Microsoft Intune.

And with Dell Device Management Console, you can save time with centralized and secure peripherals management.

Update and secure your fleet of Dell devices, with one application – [Dell Client Device Manager](#).

[Dell Trusted Update Experience](#) makes it simple to update endpoints with the latest BIOS and driver versions. Dell is the only Top-5 PC vendor that:



Publishes³ a device drivers and downloads release schedule:

IT Admins can deploy fleet-wide device updates on a predictable timeline.



Dell has the industry's first:⁴

Partner Portal accessible in Microsoft Intune, with fleet-wide BIOS password access capability and Enterprise application access and publication capabilities

Binary Large Object (BLOB) package-based solution, for endpoint BIOS settings configuration, using Microsoft Intune

Hardware OEM systems management solution to integrate with Intel vPro



Shrink the IT-security gap with an integrated, AI-enabled solution

Explore hardware-assisted security with Dell, Intel & CrowdStrike.



Simplify PC refresh with Dell Services

Enabling every step of the PC lifecycle

Dell APEX PC as a Service¹

Fully customizable monthly subscription that can include PCs, peripherals, software and services with no upfront investment.

APEX PC as a Service makes it easy to refresh to the latest PCs and seamlessly deploy, secure, manage, support and help with the retirement of devices.

Dell Premier

324%

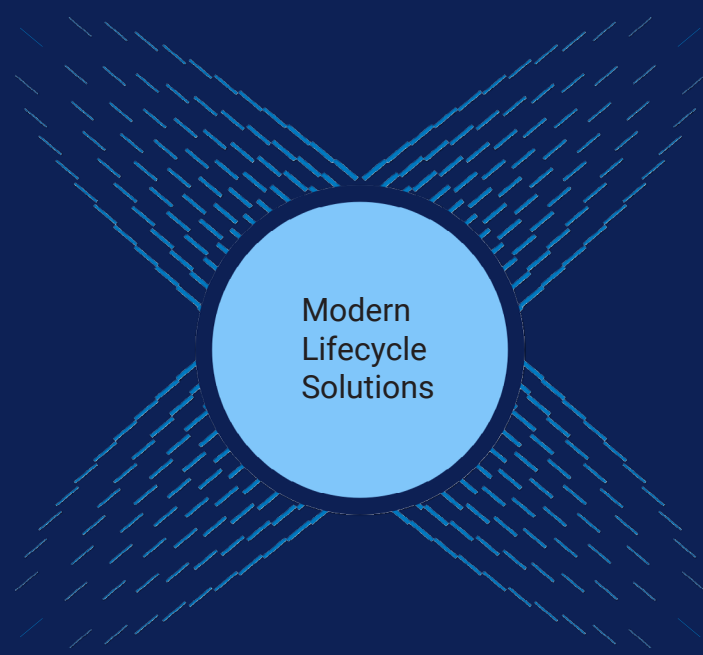
ROI over 3 years³

Modernize IT purchasing by shopping your catalog in a tailored online solution. Gain control over the entire IT ecosystem to cut costs, standardize ordering, access analytics and more.

ProDeploy Client Suite

PC refresh starts with getting new devices in the hands of your end-users. Dell ProDeploy Suite streamlines operations and increases productivity with configured PCs that are ready to use on day one with dynamic cloud-based provisioning and imaging.

When transitioning from old to new technology, ProDeploy Plus includes the ability to securely erase sensitive end-user data with sophisticated tools to sanitize devices and includes Asset Recovery Services for responsible retirement.



Modern Lifecycle Solutions

ProSupport Suite for PCs

ProSupport Suite is more than a 24/7 break-fix solution, it's a set of tools that automate and optimize your environment with little to no human intervention or end-user disruption.

Select from a robust library of Dell-authored scripts that correct company-wide issues quickly, minimizing remediation times and maintaining peak system performance. ProSupport Suite provides telemetry-driven data to arm IT with insights and make targeted updates, all controlled from a single dashboard.

Asset Recovery Services

2.8B

Pounds of electronics recovered through all recovery programs since 2007²

Let Dell help you securely and responsibly retire your old IT equipment - regardless of brand - to allow for a seamless transition from old to new technology, while protecting both your business and the planet.

Contact your Connection Account Team for more information.

1.800.800.0019
www.connection.com/Dell-EDU



Disclaimers**Page No 11**

1. Based on Dell internal analysis, October 2024 (Intel) and March 2025 (AMD). Applicable to PCs on Intel and AMD processors. Not all features available with all PCs. Additional purchase required for some features. Intel-based PCs validated by Principled Technologies. A comparison of security features (<https://www.principledtechnologies.com/Dell/OEM-security-feature-comparison-0424.pdf>), April 2024.
2. Based on Dell internal analysis, January 2025. Most-manageable commercial PCs when comparing the systems management capabilities of Dell Update Processes, Dell Manageability Solution capabilities and integrations with 3rd Party Management Solutions, with competitor update processes, systems management solution capabilities and integrations with 3rd party management solutions. 3rd Party Management Solution - Microsoft Intune, is a separate purchase.
3. Dell publishes a device drivers and downloads release schedule. Source: Based on internal analysis, May 2023. When comparing publicly available device drivers and downloads release schedules published by the Top 5 PC vendors, as of May 2023.
4. Capabilities of Dell Update Processes, Dell Management Portal and Dell Manageability Solutions capabilities and integrations with 3rd Party Management Solutions, with competitor update processes, partner portal capabilities in Microsoft Intune systems management solution capabilities and integrations with 3rd party management solutions. 3rd Party Management Solutions - Microsoft Intune, Workspace ONE, are separate purchases. Intel vPro, to support out-of-band systems management, is an additional system configuration upgrade; and Dell has the industry's first:
 - a. Based on Dell internal analysis - October 2024. Based on Dell Management Portal capabilities in Microsoft Intune compared to competitor Partner Portal capabilities in Microsoft Intune. Dell Command | Endpoint Configure for Microsoft Intune - the industry's first Binary Large Object (BLOB) package-based solution, for securely configuring & managing endpoints, using Microsoft Intune. Disclaimer: Industry's first device manageability solution to use a Binary Large Object (BLOB) package, recognized by Microsoft Intune, for secure endpoint configuration and management.
 - b. Dell Command | Intel vPro Out of Band- the industry's first hardware OEM systems management solution to integrate with Intel vPro - for remote management of systems, regardless of power-state. Disclaimer: Based on Dell internal analysis, November 2023.
 - c. Dell Command | Intel vPro Out of Band- the industry's first hardware OEM systems management solution to integrate with Intel vPro - for remote management of systems, regardless of power-state. Disclaimer: Based on Dell internal analysis, November 2023.

Page No 12

1. Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available offers may be changed without notice and are subject to product availability, applicable law, credit approval, documentation provided by and acceptable to DFS and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell Technologies and the Dell Technologies logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities. At the end of the contract, the customer may renew the contract or return the equipment to DFS.
2. Dell Technologies has recovered 2.8 billion pounds of electronics since 2007. Source: Based on Dell internal analysis of publicly available data, April 2023.
3. Based on a Forrester Total Economic Impact™ Study Commissioned by Dell Technologies and AMD, "The Total Economic Impact™ Of Dell Premier," February 2024. Full study: The Total Economic Impact™ of Dell Premier.

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