



Inspire Innovation.
Transform Learning.



HIGHER EDUCATION SCENARIOS



COLLABORATIVE LEARNING

Page 3

Provide unprecedented opportunities for students and faculty to meet, collaborate on projects, and exchange ideas — both in the classroom and around campus.



COMPUTER LABS

Page 5

Whether for general use or to gain access to software and applications that put students at the forefront of learning, computer labs provide access to critical resources.



DEVICES FOR FACULTY AND STAFF

Page 7

When staff is equipped with the right devices, work is more efficient, time is better-managed, and day-to-day productivity is optimized.



DEVICES FOR STUDENTS

Page 8

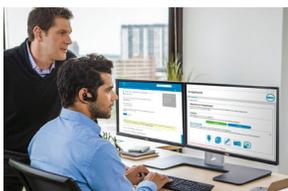
Students must be equipped with robust mobile technology that is powerful, durable and affordable.



VOCATIONAL, OUTDOOR, AND FIELD STUDIES

Page 9

Outdoor field studies and vocational studies give students an opportunity to apply their skills and knowledge in real-world environments and engage in hands-on learning.



DELL TECHNOLOGIES UNIFIED WORKSPACE

Page 10

Unified Workspace integrates hardware, software, and services from Dell with VMware Workspace ONE and SecureWorks to deliver an intelligent management solution that empowers IT to offload time-consuming, critical tasks to Dell for a better user experience.



SUPPORT & DEPLOYMENT SERVICES

Page 11

Upgrade to the most complete support service with ProSupport Plus.

Collaborative learning

REVOLUTIONIZE LEARNING WITH POWERFUL TOOLS THAT ALLOW STUDENTS TO MEET AND COLLABORATE — WHETHER SEATED AROUND THE TABLE OR CALLING IN FROM HALF A WORLD AWAY.



Recommended Dell solution†

- A. Dell 55 Interactive Touch Monitor – C5518QT
- B. OptiPlex 7060 Micro
- C. Dell Wireless Keyboard and Mouse – KM717*
- D. Dell Pro Stereo Headset – UC350*
- E. Intel Unite Software – Simple, instant, and secure collaboration and meeting capabilities through wireless connectivity*

†Some options may not be available in all regions.

*Not pictured

Solution details

OptiPlex 7060 Micro is inserted into the dedicated PC slot on Dell's 55 Interactive Touch Monitor, and coupled with Dell's Wireless Keyboard and Mouse and Pro Stereo Headset. Intel Unite software allows onsite and remote students to see the same content displayed in a room, transition between presenters, make annotations, and transfer files instantly.



F



G

Additional accessories and options

- F. Dell 86" 4K Interactive Touch Monitor – C8618QT
- G. Dell Advanced Projector - 7760
- H. Logitech R500 Laser Presentation Remote*
- I. Logitech GROUP HD Video Conferencing System*

*Not pictured

Collaborative learning

STUDENTS ARE ABLE TO SEAMLESSLY SHARE INFORMATION WITH OTHER STUDENTS AND FACULTY, ALLOWING THEM TO BE ON THE GO AND WORRY-FREE.



Recommended Dell solution:

- A. Latitude 13" 5300 2-in-1 Touch Notebook
- B. Dell Wireless Mouse - WM326
- C. Dell Power Companion - PW7015L
- D. Dell Premium Active Pen - PN579X
- E. Dell Pro Briefcase - PO1420C
- F. Dell Mobile Adapter - DA300

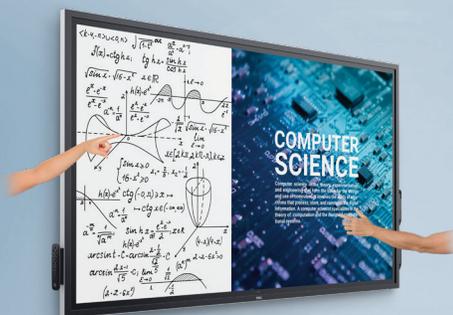
Solution details

The sleek and light weight Latitude 5300 2-in-1 features a 13.3" FHD anti-glare screen with Gorilla Glass that is optimal for sharing. Get started quickly with the optional fingerprint reader on the power button, and when you pause, modern standby will run in the background so that you can resume work sooner. When running low on battery, ExpressCharge can quickly charge your PC up to 80% in just one hour. Paired with Dell's Active Pen, it proves to be an ideal solution for presentation and collaboration around campus.

Additional accessories and options

- G. Dell 75 4K Interactive Touch Monitor - C7520QT
- H. Dell Mobile Projector - M318WL
- I. Dell Urban Backpack 15

*Not pictured



Computer Labs

COMPUTER LABS ENSURE THAT STUDENTS HAVE EQUITABLE ACCESS TO ROBUST TECHNOLOGY AND APPLICATIONS, ALLOWING THEM TO DEVELOP THE SKILLS NECESSARY TO BE PREPARED FOR THE MODERN WORKPLACE.

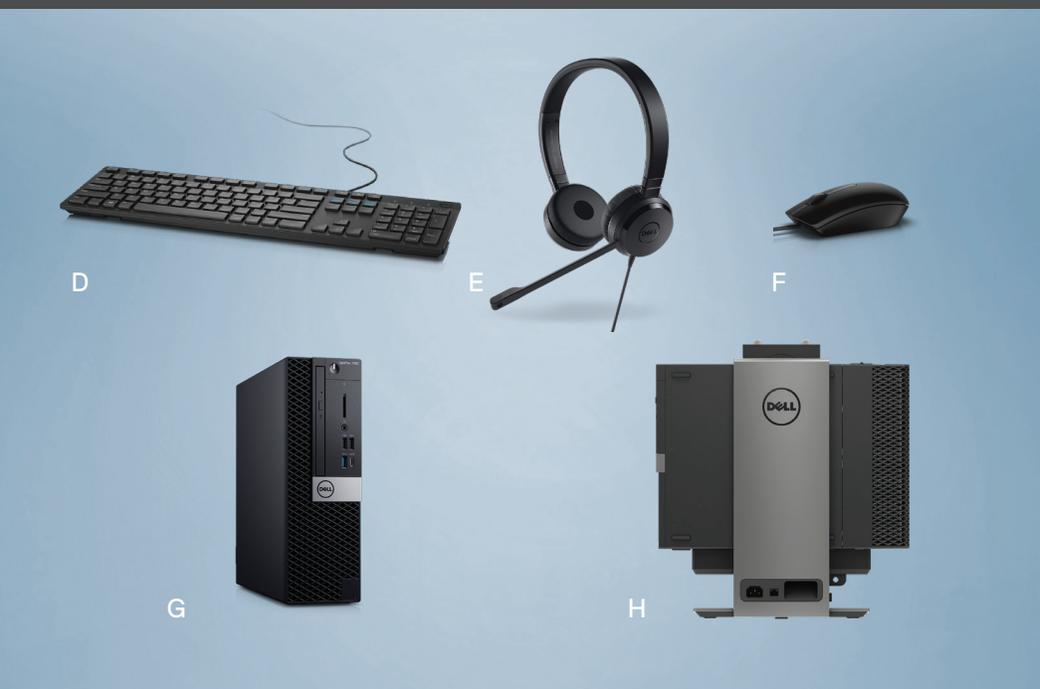


Recommended Dell solution

- A. OptiPlex 7060 Micro
- B. Dell 24 Monitor – P2419H
- C. Dell OptiPlex Micro All-in-One Stand – MFS18

Solution details

The versatile and expandable OptiPlex 7060 Micro and Dell's P2419H 24" monitor on the OptiPlex Micro All-in-One Stand is an ideal solution for any computer lab. Fully adjustable, it allows students to customize the monitor to their viewing comfort.

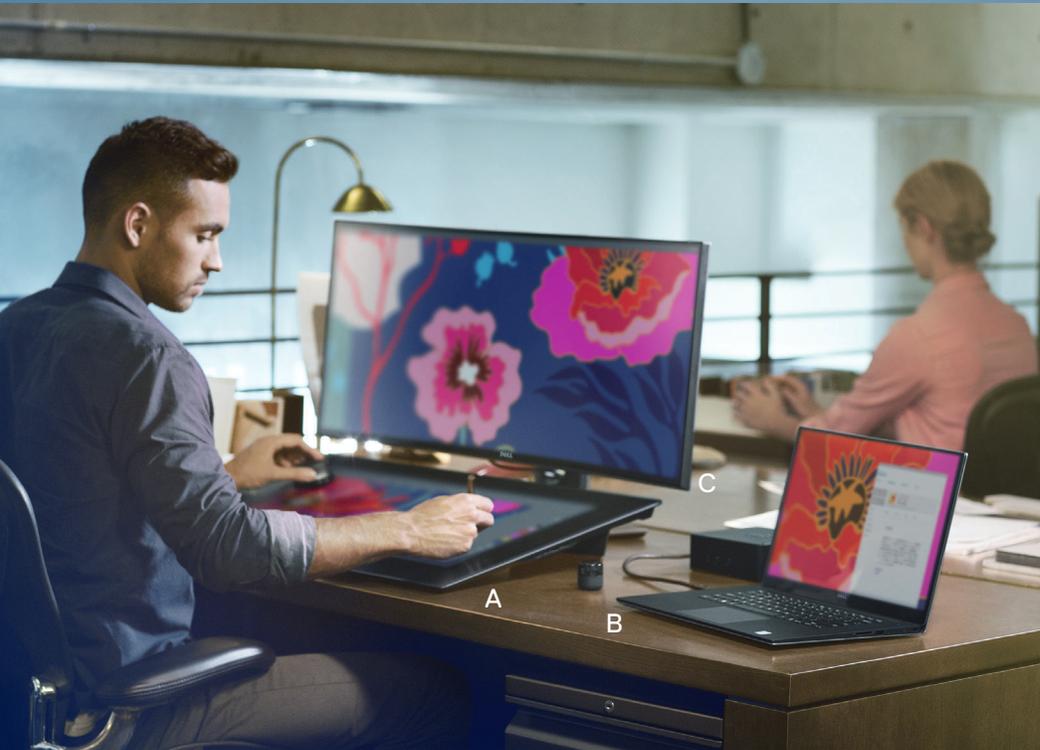


Additional accessories and options

- D. Dell Multimedia Keyboard – KB216 (wired)
- E. Dell Pro Stereo Headset – UC350
- F. Dell Optical Mouse – MS116 (wired)
- G. OptiPlex 7060 Small Form Factor
- H. Dell OptiPlex Small Form Factor All-in-One Stand – OSS17

Computer Labs

TECHNOLOGY THAT POWERS CREATIVITY AND DRIVES TO INNOVATION,
ALLOWING STUDENTS TO EXCEL IN THE AREAS OF DESIGN,
ENGINEERING, SCIENCE, ARTS, AND MEDIA.



Recommended Dell solution†

- A. Dell Canvas 27
- B. Precision 5530 or Precision 5530 2-in-1
- C. Dell UltraSharp 34 Curved Monitor – U3417W
- D. Dell Multimedia Keyboard – KB216 (wired)*
- E. Dell Optical Mouse – MS116 (wired)*

† Some options may not be available in all regions.

*Not pictured

Solution details

Thin and light Precision 5530 mobile workstation powered for engineering and design capabilities is paired with Dell's UltraSharp 34" Curved Monitor, Multimedia Keyboard, and Optical Mouse. With the Dell Canvas, you can bring your ideas to life with a 27-inch workspace that empowers natural digital creation.



F



G



H



I

Additional accessories and options

- F. Precision 3630 Tower
- G. Dell UltraSharp 27 Monitor with PremierColor – UP2716D
- H. X-Rite Colorimeter i1Display Pro
- I. HTC Vive Pro Virtual Reality System
- J. Meta 2 Augmented Reality Development Kit*
- K. 3dconnexion SpaceMouse Wireless*

*Not pictured

Devices for Faculty and Staff

NO MATTER WHERE WORK TAKES YOU — FROM BUILDING TO BUILDING, CLASSROOM TO CLASSROOM, OR CAMPUS TO HOME, WE HAVE THE RIGHT SOLUTIONS THAT ALLOW YOU TO OFFICE ANYTIME, ANYWHERE.



Recommended Dell solution

- A. Latitude 14" 7400 2-in-1 Touch Notebook
- B. Dell Premier Slim Backpack 15 -PE1520PS
- C. Dell Premier Sleeve 14 - PE1420V
- D. Dell Premier Wireless Mouse - WM527
- E. Dell Premium Active Pen - PN579X
- F. Dell Notebook Power Bank Plus - PW7018LC
- G. Dell Mobile Adapter - DA300

† Some options may not be available in all regions.

Solution details

Easily work wherever the day takes you with the Latitude 7400 2-in-1, the world's smallest 14" convertible. It features Dell ExpressSign-in to start your day faster by instantly waking your system without your having to lift a finger. This stunning aluminum device with up to 26 hours of battery life will keep you up and running, and provide the flexibility needed for administration, presentation and collaboration. Paired with Dell's Premier Wireless Mouse and Premier Active Pen, it enables all-day productivity and robust performance.



Additional accessories and options

- H. Dell Business Dock WD15
- I. Dell Wireless Keyboard and Mouse – KM717
- J. Dell Pro Stereo Headset – UC350
- K. Dell UltraSharp 27 InfinityEdge Monitor – U2717D

*Not pictured

Devices for Students

STUDENTS MUST BE EQUIPPED WITH ROBUST MOBILE TECHNOLOGY THAT IS POWERFUL, DURABLE AND AFFORDABLE.



A



B



C



D

Recommended Dell solution

- A. Latitude 7200 2-in-1 Detachable
- B. Dell Premier Slim Backpack 15 - PE1520PS
- C. Dell Premier Active Pen - PN579X
- D. Dell Pro Stereo Headset - UC150

† Some options may not be available in all regions.

*Not pictured

Solution details

The smallest Latitude device just got thinner and lighter. The Latitude 7200 2-in-1 is a feature-rich 12" commercial detachable that is perfectly suited for the on-the-go modern learner. With ExpressCharge, students can achieve 80% charge in just one hour. Paired with Dell's Premier Active Pen and Pro Stereo Headset, students are equipped to power through the day, and take their learning anywhere.



E



F



G



H

Additional accessories and options

- E. Dell Mobile Adapter – DA300
- F. Dell Premier Wireless Keyboard and Mouse – KM714
- G. Dell Neoprene Sleeve
- H. Dell Power Bank Plus - PW7015L

*Not pictured

Vocational, Outdoor, and Field Studies

USING HIGHLY DURABLE TECHNOLOGY THAT THRIVES IN THE HARSHTEST OF CONDITIONS, STUDENTS CAN FULLY ENGAGE IN THEIR FIELD OF STUDY, AND OBTAIN A DEEPER UNDERSTANDING OF THEIR SUBJECT WITH ROBUST TOOLS.



Recommended Dell solution

- A. Dell 7212 Rugged Extreme Tablet
- B. Dell Shoulder Strap
- C. Dell Active Stylus Pen

Solution details

Dell Latitude Rugged Extreme Tablet with its durable, built-to-last chassis, is paired with the Dell Shoulder Strap, a sturdy nylon strap that attaches to the corners of your rugged tablet and makes it easy to carry your tablet over your shoulder.



Additional accessories and options

- D. Dell Rugged Tablet Dock
- E. Dell Kickstand for Latitude 7212 Rugged Extreme Tablet
- F. Dell Battery Charger for Latitude 7212 Rugged Extreme Tablet

Built for Education

Dell Technologies Unified Workspace

Dell Technologies Unified Workspace is the most comprehensive solution to deploy, secure, manage and support virtually all devices from the cloud. We designed this revolutionary solution with intelligence and automation providing you with visibility across the entire endpoint environment. We help you save time, improve user experience, optimize resources and strengthen security.



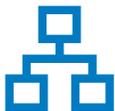
DEPLOY

Our modern deployment solution, ProDeploy in the Unified Workspace allows you to revolutionize the way deployment gets done. By spending just one hour for set up, IT can then hand deployment to Dell and have preconfigured systems shipped directly to the end users--wherever they are.



SECURE

Dell Endpoint Security for the Unified Workspace helps you manage growing cyber risks while embracing workforce transformation. With Dell SafeGuard and Response powered by Secureworks, you gain actionable insight to help you quickly and efficiently prevent, detect and respond to cyber-attacks - keeping your environment free from harm.



MANAGE

We integrated our hardware management solution Dell Client Command Suite with VMware Workspace ONE, allowing you to take advantage of unified endpoint management (UEM) and manage the firmware, operating system and applications for all devices from the Workspace ONE console. UEM simplifies the management of the entire environment saving IT time from having to work between separate consoles for PCs and phones.



SUPPORT

ProSupport Plus continues to be the only predictive and proactive support in the market. When compared to key competitors, ProSupport Plus with SupportAssist reduced time to resolve a failed hard drive with up to 11x faster time to resolution*

*Based on a Principled Technologies test report, "Spend Less Time and Effort Troubleshooting Laptop Hardware Failures" dated April 2018. Testing commissioned by Dell, conducted in the United States. Actual results will vary. Full report: <http://facts.pt/L52XKM>

Support and Deployment Services

ProSupport Plus

Upgrade to the most complete support service with ProSupport Plus.
Available with all client systems.

The ProSupport Plus advantage

- Hardware support during local business hours.
24/7 hardware and software phone support
- Proactive and predictive automated support
- Repair accidentally damaged devices and keep hard drive after replacement
- Resolve issues quickly with ProSupport engineers
- Avoid downtime with failure prevention

Basic



–

–

–

–

ProSupport



–

–

–

ProSupport Plus



When compared to key competitors, ProSupport Plus with SupportAssist reduced time to resolve a failed hard drive with:

92%

Up to 92% less time to resolution¹

68%

Up to 68% fewer steps to resolution¹

11x

Up to 11x faster time to resolution¹

13

Up to 13 fewer steps to resolution¹

ProDeploy Plus

Deploy PCs with greater speed and less effort.

Experts

Enjoy unprecedented efficiency thanks to best practices learned from years of experience. Gain up to 56% faster deployments² and \$792 reduced deployment cost per PC.²

Insights

Gain expertise from teams who do this every day. We custom-configure and image units globally every week, and provide project documentation with knowledge transfers.

Ease

Effortlessly deploy PCs by outsourcing to us. You'll have the flexibility to select the level of service that matches your IT staff outsourcing needs, and we perform deployments after hours or on weekends for zero disruptions during business hours. We're also available in 70 countries.

56%

Up to 56% reduced deployment time²

\$792

\$792 reduced deployment cost per PC²

¹Source: Based on a Principled Technologies test report, "Spend Less Time and Effort Troubleshooting Laptop Hardware Failures" dated April 2018. Testing commissioned by Dell, conducted in the United States. Actual results will vary. Full report:

²Source: Based on IDC White Paper commissioned by Dell, "Business Value of Optimized Device Deployment", July 2018. Results derived from a survey of 500 organizations worldwide. Savings calculated reflect costs associated with IT staff time for deployment-related activities and do not include the list price of ProDeploy Plus. Cost savings in U.S. Dollars. Actual results will vary. Full report:



Contact an Account Manager for more information.
1.800.800.0019 ■ www.connection.com/Dell-EDU