



INFRASTRUCTURE



DATA MANAGEMENT



MOBILITY



GREEN IT



Business Growth Is *Your* Top Priority.

Supporting You Every Step of the Way Is *Ours*.

For 28 years, PC Connection has operated on the belief that there's a lot more to IT than just technology. Our customer-centric approach focuses on your specific IT goals and challenges. We work closely with you before, during, and after every purchase to make sure you get exactly what you need, when you need it.

The foundation for a lasting relationship starts with a connection.

1.800.800.0014

www.pcconnection.com

solving IT one customer at a time™

PC Connection®

PC CONNECTION

transforms technology into complete IT solutions

THROUGH A UNIQUE COMBINATION OF

▶ personal service ▶ in-depth expertise ▶ customized support.

Start with a Single Point of Contact

- Your dedicated Account Manager understands the needs of IT decision makers and is trained to help you gain a competitive advantage with efficient, well-designed solutions.
- You get our full attention throughout all the stages of the IT lifecycle—from researching and planning to purchasing, installation, and asset disposition.

Then We Support You with a Team of Experts

- Your Account Manager works directly with a team of experts who can help with the assessment, planning, design, and implementation of your IT projects. Our technical experts include:
 - Certified Technical Engineers
 - Professional Service Managers
 - Technology Support Specialists
 - Software Licensing Specialists
 - A Network of IT Services Partners

Offer Technical Expertise You Can Trust

- Our talented engineers hold more than 500 active technical certifications. We can design and deploy custom IT solutions that meet your needs. Leveraging our partner network, we bring a wealth of trusted technical expertise to each project.
- We also offer a variety of professional services including installation, service plans, repairs, staff training, help desk support, and asset disposition.

Add Strategic Relationships and Certifications with Top Manufacturers

- PC Connection holds premier certifications with top vendors, including:
 - HP SMB Elite
 - Lenovo Premier
 - Microsoft Gold
 - Cisco Gold
- These certifications allow us to offer enterprise-class service, access to volume pricing and in-demand products, software licensing programs, and more.
- Choose from over 150,000 IT products from more than 1400 manufacturers

Elite Partner
Small Medium Business 

lenovo

Microsoft



Call or log on to experience the
PC Connection difference today.

Deliver Customized Distribution Capabilities

- With almost \$2 billion dollars of buying power, PC Connection has priority access to the biggest IT brands in the industry—granting us the capability to maximize product availability.
- Our most frequently ordered items are always in stock at our Wilmington, Ohio Distribution Center, offering you a dependable source for seamless order fulfillment.
- Through our Everything Overnight® service, we can process orders placed as late as 7:00 p.m.—well past typical cut-off times—for next-day delivery.*
- We also source products from manufacturers and can drop ship from our suppliers' warehouses strategically located across the U.S.

*On in-stock items. Other restrictions may apply.

Custom Configure Your Equipment

- Our highly trained technicians can perform a broad range of configuration services at our ISO 9001 certified lab, including:
 - Hardware configuration
 - Software installation
 - System imaging
 - Product staging
 - Server rack construction
 - Custom printer construction
 - Asset tagging

Assist with Inventory Planning and Rollouts

- We can help you develop a long-term product forecast.
- We can manage the logistics of a rollout, securely store newly purchased equipment, and then custom tailor a delivery schedule.
- We can also store your hardware standards and software images, giving you the ability to easily expedite replacements for broken, worn out, or lost equipment.

Improve Efficiency with eProcurement Tools at www.pconnection.com

- Get the information you need quickly with our account dashboard
- Improve purchasing ability using authorization control: a multi-tiered approval hierarchy
- Payment options including P-Cards and net terms accounts
- Customized standalone tools that easily manage IT purchasing
- Integration into an internal procurement system or 3rd party e-Commerce solution

Provide Credit and Leasing Resources

- For qualified customers, we offer net terms accounts and flexible leasing packages with payment structures that can match cash flows or budget cycles.
- We offer a variety of end-of-lease options so you can purchase or trade in your equipment.





Begin Your PC Connection Experience at Our B2B Website

www.pcconnection.com

Easy Search and Navigation

- Dashboard and navtabs
- Quicklists
- Quotes

Business Customization

- Co-branding
- Customer-specific campaigns
- Self-enrollment

Comprehensive User Management

- Simple user creation
- Tiered approval process

Reporting Tools

- Order tracking
- Proof of purchase/invoice
- Purchase history
- Scheduled reports

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